

Annex 4 rev1 – Financial Offer Form Update

**Financial offer form must include amounts up to 2 decimal places. Tenderers are to fill in the blue cells only.**

Description	Unit rate including Taxes & other Duties, Discounts <u>but</u> Exclusive of VAT <i>(These will be the eventual contractual prices)</i>	Quantities <i>(for tender evaluation purposes only)</i>	Totals <i>(for tender evaluation purposes only)</i>	
	Amount in Euro (€)	Units	Amount in Euro (€)	
	X	Y	Z = X * Y	
Unit doses (capped at €0.20c excl. VAT) – charge shall be payable per Medical Product stored in Pharmacy Robot upon administration of the relevant product to the patient	€ .....	250,000,000	€ .....	A
Smart Control Cabinets (capped at €2.00c excl. VAT) - charge shall be payable per Medical Product upon administration of the relevant product to the patient at Mater Dei Hospital or any other Health Care Sites where the Concessionaire has installed Smart Cabinets	€ .....	5,000,000	€ .....	B
Two-bin system (capped at €0.02c excl. VAT) - charge shall be payable per Medical Product upon top-up of the relevant 2-bin system by the Concessionaire at any Health Care Sites where the Concessionaire has installed 2-bin systems	€ .....	100,000,000	€ .....	C
Description	Percentage (%) <i>(This will be an eventual contractual rate)</i>	Value of Residual Savings <i>(for tender evaluation purposes only)</i>	Amount in Euro (€)	

	X	Y	Z = X * Y	
Proposed percentage of savings to be paid by Contracting Authority	.....%	€5,000,000	€ .....	D
<b>FINANCIAL OFFER</b> <i>(FOR TENDER EVALUATION PURPOSES ONLY)</i>  <i>[Total sum of column Z for items A + B + C + D]</i>			€ .....	

Signature of tenderer: \_\_\_\_\_

Name and Surname: \_\_\_\_\_

ID / Passport Number: \_\_\_\_\_

Financial Offer: Assumptions:

1. In no event shall more than one (1) of the above charges apply to any one (1) Medical Product processing (for example, unit-dose delivered to 2-bin, 2-bin charge shall apply).
2. The quantities provided are to be used solely for the purposes of evaluation and payment in terms of Concession Contract will be based on actual savings.
3. No growth factors to be applied to assumed baseline - consumption to be assumed to be constant.
4. Concessionaire to take over inventory management, including all ordering against supplier contracts and warehousing activities, as from the Commercial Operations Date.
5. Any inventory losses (including expiry of products) shall be deducted from Net Savings.
6. Contracting Authority will not reimburse any costs related to inventory management.
7. Tenderers are invited to submit their respective financials offers in relation to the charges in the table above. Charges should be based solely on cost, and are to exclude any profit element or inventory management costs. The Contract Authority will pay the Concessionaire a percentage of any residual savings after payment of the total dispensing charges during the reference period, in accordance with the terms of this Concession Document. The financial offer is to include this proposed percentage.

8. Charges quoted are to include all manpower required to run the Project, including managerial and supervisory grades related to store-keeping and logistics and manpower seconded to the Concessionaire by the Client.
9. Charges are capped at the following rates and any offer which includes higher rates will be rejected:
  - a. Unit doses - €0.20c excl VAT
  - b. Smart Control Cabinets - €2.00c excl VAT
  - c. Two-bin system - €0.02c excl VAT
10. Charges shall be payable per Medical Product administered. By way of example, if the patient is to be administered 1g (a unit-dose) of a Medical Product but two 500mg of the said Medical Product are administered, this will be deemed to be an administration of a unit-dose (not two unit-doses).
11. Refer to other assumptions referred to in the Concession Document.